



# Annual financial report



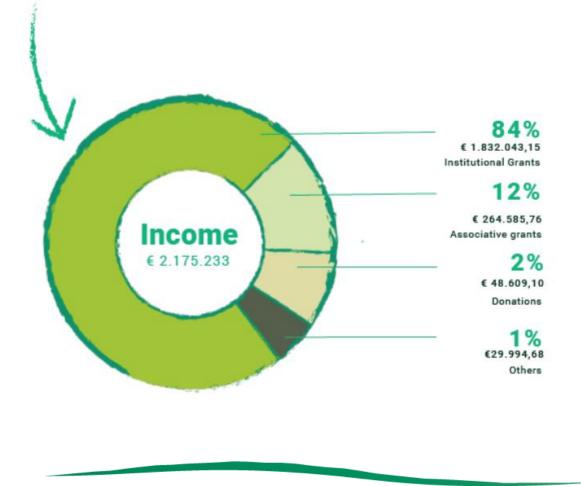
- KIYO can count on the financial support and generosity of institutions, associations, companies and private supporters.
- Your donations make the difference. Thanks to your support, KIYO and its partners are able to work on the empowerment of many children and youth worldwide.



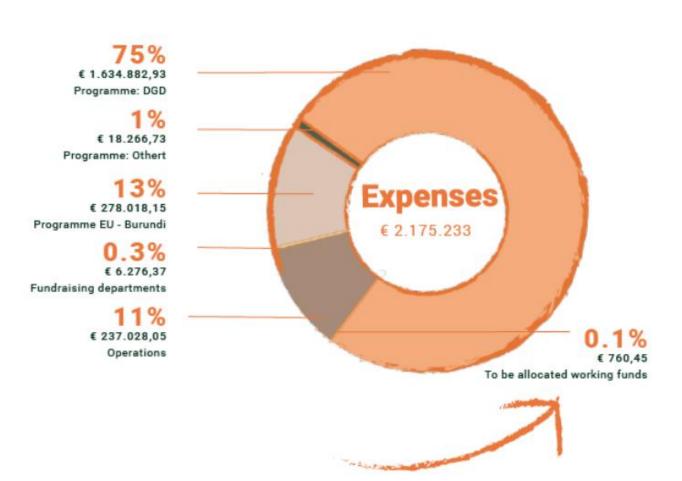


Which donations and grants did we receive in 2022?

- As in previous years, institutional grants are the main source of revenue for KIYO. In 2022 they accounted for 84% of our total revenue. Our two biggest institutional donors in 2022 were the Belgian Government (DGD) and the European Union.
- Furthermore, KIYO receives a lot of grants from associative associations and support groups. In 2022 they represent 12% of our revenue.
- And even though, our private individual donations only represent a limited part of our revenue. For a small organisation like KIYO, they definitely make a difference.







### What did we do with these donations and grants in 2022?

- The main part of all donations and grants goes directly to our international programmes, namely 89%. The largest programme is our DGD programme called 'Empowering children and youth together globally' that we implement in Belgium, Brazil, Burundi, DR Congo and the Philippines. Next to that, we also have a programme on Youth socio-economic integration for peace and development supported by the European Union in Burundi.
- In addition in 2022 11% was spent on operations and management costs and 0.3% on fundraising.



a history



## KIYO's annual accounts 2022



 Click <u>here</u> to download our annual accounts from the National Bank of Belgium.



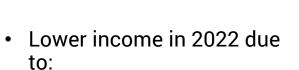
## Closing Accounts 2022 Income statement

|                | Income Statement 2022                                  |           |
|----------------|--|-----------|
| Income (EUI    | 3)   | 2.175.233 |
|                | DGD  | 1.461.964 |
|                | EUROPESE UNIE  | 297.479   |
|                | WALLONIE-BRUXELLES INTERNATIONAL                       | 3.899     |
|                | PROVINCIE LIMBURG (VIA STEUNFONDS FILIPIJNEN OVERPELT) | 17.350    |
| Institutional  | SOCIALE MARIBEL  | 22.450    |
| Grants         | STAD ANTWERPEN   | 5.000     |
| Grants         | STAD BRUSSEL - INTERNATIONALE SOLIDARITEIT             | 8.000     |
|                | AMBASSADE NL (BURUNDI)                                 | 3.413     |
|                | VIA  | 3.348     |
|                | VIVO   | 9.140     |
|                | TOTAL  | 1.832.043 |
|                | 11.11.11.  | 37.556    |
|                | KON. MATHILDEFONDS                                     | 5.000     |
|                | GEMEENTE PUURS (LIMBURG)                               | 1.500     |
|                | KARAMA SOLIDARITY                                      | 59.341    |
|                | KLM - WINGS OF SUPPORT                                 | 13.842    |
| Associative    | SOLIDARITEITSGROEP GEMEENTE OVERPELT                   | 9.762     |
| Grants         | ACODEV   | 2.753     |
|                | STICHTING SINT MARTINUS                                | 24.000    |
|                | YOUCA  | 107.332   |
|                | SOROPTIMISTEN  | 500       |
|                | RT 25  | 3.000     |
|                | TOTAL  | 264.586   |
|                | DIRECT MAILING   | 35.644    |
| Donations      | DONATIONS  | 12.965    |
|                | TOTAL  | 48.609    |
|                | SALES AND SERVICES                                     | 690       |
| Others         | OTHER  | 29.305    |
|                | TOTAL  | 29.995    |
| Expenses (E    | UR)  | 2.174.472 |
| Program DGD    |  | 1.634.883 |
| Program EU - I | Burundi  | 278.018   |
| Program Othe   |  | 18.267    |
| Fundraising de | epartment  | 6.276     |
| Operations     |  | 237.028   |
| Net Income     | (EUR)  | 760       |

### Closing Accounts 2022 Income Statement 2022 vs. 2021

| Income Statement 2022 |  |           |
|-----------------------|--|-----------|
| Income (EU            | R)   | 2.175.233 |
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|                       | EUROPESE UNIE  | 297.479   |
|                       | WALLONIE-BRUXELLES INTERNATIONAL                       | 3.899     |
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|                       | KON. MATHILDEFONDS                                     | 5.000     |
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|                       | KARAMA SOLIDARITY                                      | 59.341    |
|                       | KLM - WINGS OF SUPPORT                                 | 13.842    |
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| Donations             | DONATIONS  | 12.965    |
|                       | TOTAL  | 48.609    |
|                       | SALES AND SERVICES                                     | 690       |
| Others                | OTHER  | 29.305    |
|                       | TOTAL  | 29.995    |

|               | Income Statement 2021                                 |           |
|---------------|---|-----------|
| Income (EU    | R)  | 2 472 951 |
|               | DGD   | 1 803 863 |
|               | DGD JSF (JOINT STRATEGIC FRAMEWORK)                   | 1 125     |
|               | EUROPEAN UNION  | 128 856   |
|               | WBI   | 6 562     |
|               | PROVINCE OF LIMBURG (VIA STEUNFONDS FILIPIJNEN OVERPI | 6 000     |
| Institutional | SOCIALE MARIBEL                                       | 21 061    |
| Grants        | CITY OF ANTWERP                                       | 4 500     |
|               | CITY OF BRUSSELS - INTERNATIONAL SOLIDARITY           | 5 599     |
|               | Belgian Embassy                                       | 5 106     |
|               | VIA   | 3 572     |
|               | VIVO  | 280       |
|               | TOTAL   | 1 986 524 |
|               | 11.11.11.   | 26 647    |
|               | King Baudouin Foundation                              | 30 000    |
|               | MUNICIPALITY PUURS (LIMBURG)                          | 1 500     |
|               | KARAMA SOLIDARITY                                     | 155 953   |
| Associative   | KLM - WINGS OF SUPPORT                                | 16 414    |
| Grants        | SENSE FOUNDATION                                      | 7 995     |
| Grants        | SOLIDARITY GROUP MUNICIPALITY OVERPELT                | 4 000     |
|               | ACODEV  | 3 993     |
|               | FOUNDATION SINT MARTINUS                              | 24 000    |
|               | YOUCA   | 106 477   |
|               | TOTAL   | 376 979   |
|               | DIRECT MAILING  | 49 277    |
| Donations     | DONATIONS   | 13 579    |
|               | TOTAL   | 62 855    |
| Others        | TOTAL   | 46 593    |



- Lower DGD programme (start up year)
- Lower cofinancing (2022 is the last year of allocation of Karama Solidarity and leftovers from Youca)
- Lower donations



## Closing Accounts 2022 Income Statement 2022 vs. 2021



| Income Statement 2020  |           |  |
|------------------------|-----------|--|
| Expenses (EUR)         | 2.174.472 |  |
| Program DGD            | 1.634.883 |  |
| Program EU - Burundi   | 278.018   |  |
| Program Other          | 18.267    |  |
| Fundraising department | 6.276     |  |
| Operations             | 237.028   |  |
| Net Income (EUR)       | 760       |  |

| Income Statement 2021  |           |  |  |
|------------------------|-----------|--|--|
| Expenses (EUR)         | 2 397 688 |  |  |
| Program DGD            | 2 073 405 |  |  |
| Program EU - Burundi   | 130 499   |  |  |
| Program Other          | 10 224    |  |  |
| Fundraising department | 12 954    |  |  |
| Operations             | 170 606   |  |  |
| Net Income (EUR)75 263 |           |  |  |

- 223k lower costs in 2022 compared with 2021:
  - Lower DGD programme: start up year of new programme
  - Higher EU programme: full implementation + additional activities took place already in 2022
  - Lower costs on fundraising department: move to procurios, no more DSC costs
  - Higher costs on operations: increase in salary costs (more on overhead due to lower management budget), higher provision holiday allowance, exchange rate variations and exceptional costs



## Closing Accounts 2022 Conclusions

#### EXPENSES 2022 = € 2,174,472

- Decrease of 9,3% (€ 223,216) compared to 2021 (€ 2,397,688)
- Start up year of DGD and fully implemented EU program year
  <u>INCOME 2022</u> = € 2,175,233
- Decrease of 12.03% (€ 297,718) compared to 2021 (€ 2.472.951)
- Largest institutional grants from DGD (€ 1,461,964) and EU (€ 297,479) and lower donations (-15k €)

#### <u>RESULT 2022</u>: € 760.45

• Need for strengthening KIYO financial reserves remains



## Closing Accounts 2022 Budget vs. Result (1/2)

| Actuals KIYO 2022        |           |           |         |
|--------------------------|-----------|-----------|---------|
| Program/Department       | Income    | Expenses  | Result  |
| DGD                      | 1.627.393 | 1.634.883 | -7.490  |
| EU                       | 278.018   | 278.018   | -       |
| Other programme(s)       | 18.267    | 18.267    | -       |
| Unrestricted Fundraising | 39.584    | 6.276     | 33.308  |
| Structure                | 211.971   | 237.028   | -25.057 |
| TOTAL                    | 2.175.233 | 2.174.472 | 760,45  |
|                          |           |           |         |

| Budget KIYO 2022 - as approved by GA on 25/11/2021 |           |           |         |
|--|-----------|-----------|---------|
| Program/Department                                 | Income    | Expenses  | Result  |
| DGD  | 1.881.348 | 1.901.597 | -20.249 |
| EU   | 274.000   | 274.000   | -       |
| Other programme(s)                                 | 4.000     | 5.000     | -1.000  |
| New programme                                      | -         | -         | -       |
| Unrestricted Fundraising                           | 35.456    | 6.000     | 29.456  |
| Structure  | 207.525   | 202.773   | 4.753   |
| TOTAL  | 2.402.329 | 2.389.370 | 12.959  |

• Result of 760,45 €

- A small negative result on DGD programme (-7.490 € of cofinancing by unrestricted income)
- Total direct expenses DGD = 1.680.418,12
  - € 45.535,189 € of cofinancing paid by EU
  - Lower than budgetted (overall underspending due to start-up year)
- Total direct expenses EU = 308.909,05 €
  - 30.890,91 € of cofinancing paid by DGD
  - More activities implemented in 2022; will have an impact on 2023 budget



## Closing Accounts 2022 Budget vs. Result (2/2)

| Actuals KIYO 2022        |           |           |         |
|--------------------------|-----------|-----------|---------|
| Program/Department       | Income    | Expenses  | Result  |
| DGD                      | 1.627.393 | 1.634.883 | -7.490  |
| EU                       | 278.018   | 278.018   | -       |
| Other programme(s)       | 18.267    | 18.267    | -       |
| Unrestricted Fundraising | 39.584    | 6.276     | 33.308  |
| Structure                | 211.971   | 237.028   | -25.057 |
| TOTAL                    | 2.175.233 | 2.174.472 | 760,45  |
|                          |           |           |         |

| Budget KIYO 2022 - as approved by GA on 25/11/2021 |           |           |         |
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| Program/Department                                 | Income    | Expenses  | Result  |
| DGD  | 1.881.348 | 1.901.597 | -20.249 |
| EU   | 274.000   | 274.000   | -       |
| Other programme(s)                                 | 4.000     | 5.000     | -1.000  |
| New programme                                      | -         | -         | -       |
| Unrestricted Fundraising                           | 35.456    | 6.000     | 29.456  |
| Structure  | 207.525   | 202.773   | 4.753   |
| TOTAL  | 2.402.329 | 2.389.370 | 12.959  |

- Other: smaller subsidies on different programs not linked with programme implementation DGD
   = Noodhulp support Philippines and Acodev quality fund
- Unrestricted fundraising: funds that are directly linked with our mailing campaign + FR event in June
- Overhead costs:
  - more expenses allocated to overhead due to lower management costs budget
  - Higher salary costs and some exceptional costs



## Balance Sheet as at 31/12/2022

Balance Sheet as at 31/12/2022 : € 693,855

- In 2022 the balance sheet total decreased with 35.5% (€ 382,698) compared to 2021 (€ 1,076,553).
- This decrease is a result of adapted valuation rules.
- As for the equity and liabilities side of the balance sheet, KIYO's own equity is at € 179,177.

| ASSETS                                      | 2021      | 2022    |
|---|-----------|---------|
| NON-CURRENT ASSETS                          | 23.074    | 17.432  |
| Property, plant & equipment                 | 15.984    | 10.342  |
| Financial assets                            | 7.090     | 7.090   |
| CURRENT ASSETS                              | 1.053.478 | 676.423 |
| Amounts receivable within one year          | 523.493   | 492.299 |
| Cash  | 525.553   | 180.140 |
| Accrued income and deferred charges         | 4.432     | 3.984   |
| TOTAL ASSETS                                | 1.076.553 | 693.855 |
|   |           |         |
|   |           |         |
| EQUITY AND LIABILITIES                      | 2021      | 2022    |
| EQUITY                                      | 182.931   | 179.177 |
| NON-CURRENT LIABILITIES                     |           |         |
| CURRENT LIABILITIES                         | 893.622   | 514.677 |
| Short-term borrowings of more than one year |           |         |
| Short-term borrowings of less than one year | 312.845   | 209.939 |
| Accrued income and deferred charges         | 580.777   | 304.738 |
| TOTAL EQUITY AND LIABILITIES                | 1.076.553 | 693.855 |

### Thank you,

Your support enabled us to change the lives of many children and youth around the world

With your support KIYO managed to develop youth into problemsolvers, decision-makers, and critical thinkers in both local and global contexts, which contributes to a nation's strength and progress.

**Empowering Youth Together** 









EMPOWERING YOUTH TOGETHER



## Take a look on our new website www.kiyo-ngo.be!

@KIYOempoweringyouthtogether

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